

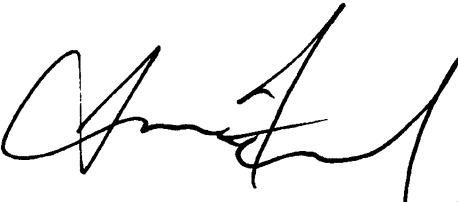
ORIGINAL: 2210

7/23/99

PA Department of Agriculture  
Bureau of Plant Industry  
Division of Health and Safety  
2301 N Cameron Street  
Harrisburg PA 17110-9408

Your recent proposed fee increases are absurd. Some type of increase may be necessary, but 300 - 400% increases is excess in the extreme. If we tried to increase our fees or prices to our customers to this extreme, we would be out of business tomorrow. But, then of course, our customers aren't forced to pay this kind of ridiculous fee increase.

We are your customers and would expect the Bureau of Plant Husbandry to treat us with the same respect as we treat our customers.

  
James French



CC: Pa. Representatives

ORIGINAL: 2210

RECEIVED

JUL -7 1999

BUREAU OF  
PLANT INDUSTRY

July 5, 1999

PA Department of Agriculture  
c/o Bureau of Plant Industry  
Division of Health & Safety  
2301 N. Cameron Street  
Harrisburg, PA 17110-9408

Dear Sir:

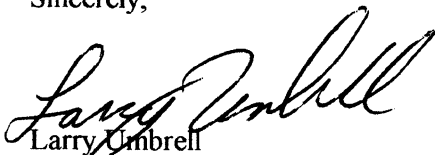
I would like to comment on the proposed fee increase for Pesticide Business Licenses and Certification.

I am a sole business proprietor, primarily doing lawn mowing. Currently I hold a Pesticide Business License in order to use 'RoundUp', and occasionally a Scotch product. Because of my limited amount of business using pesticides, the proposed increase in fees would be greater than the charges I can recoup from my use of pesticides. In other words, I feel that this proposed increase in fees would be detrimental to small business owners like me. I carry this license in order to meet the requirements of the law, even though I use pesticides on a very limited basis.

Has consideration been given to a fee structure which is based on numbers of workers which a business employs? This may be a fairer fee structure to the one or two person lawn care business.

Thank you for the opportunity to comment on this proposed change.

Sincerely,



Larry Umbrell  
The Yard Butler  
11277 Wharf Road  
Waynesboro, PA 17268  
BU-2349

ORIGINAL: 2210

**BPI**

---

**From:** Chris King [cek6@psu.edu]  
**Sent:** Tuesday, July 20, 1999 1:40 PM  
**To:** bpi@agric.state.pa.us

I think the fee structure is an unfair increase and I am responding for my husband, Lanny C. King, who owns a lawn business in Centre County. For what reason would you increase the business licenses from \$25 to \$100, certification from \$30 to \$90, registered technicians from \$20 to \$70, and dealers license from \$10 to \$100 other than another opportunity for the state to take advantage of the small business owner? If we would operate our business like the state of Pennsylvania conducts business we would be out of business many, many years ago.

10/20/99 10:10 AM  
10/20/99 10:10 AM

**bpi**

ORIGINAL: 2210

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**From:** Mike [mmone@chesco.com]  
**Sent:** Thursday, July 01, 1999 6:34 AM  
**To:** bpi@agric.state.pa.us  
**Subject:** - Fee increase for Pesticide license.

To Whom It May Concern:

I am writing to voice my displeasure and disapproval of the proposed fee increase! There are many reasons in PA to be upset with government. Unreasonable business related taxes one of the biggest.

These fees ARE NOT reasonable, they are outrageous increases.

If additional funding for operational expenses are needed, I suggest you increase FINES for APPLYING PESTICIDES WITHOUT A LICENSE! There are MANY, MANY landscape companies applying pesticides, spraying trees, etc. WITHOUT LICENSES! Here in Chester County, I am constantly angered by this! There seems to be NO REASON to HAVE AN LICENSE ANYWAY! I could EASILY CANCEL THIS LICENSE AND CONTINUE SPRAYING AT WILL. There are so many landscapers and tree workers USING PESTICIDES WITHOUT LICENSES! Yet you propose to RAISE the fee for those of us who are legitimate and who follow the rules. How about requiring LICENSES for LANDSCAPERS AND TREE WORKERS? Perhaps that would limit competition from SO MANY UNSKILLED workers completing against those of us who try to maintain a high standard of service.

As you may be able to tell from the tone of this letter, I am AGAINST fee increases. LOOK ELSEWHERE for funding. I have shown you the direction. Please do not add further expense to my small businessman's overhead.

Please reconsider these increases before you make our lives more difficult.  
Thank you!

Michael A. Martorana  
ISA Certified Arborist # PD0424  
Commercial Pesticide Applicator #868201 PA  
Commercial Pesticide APplicator #96-032

2000-07-01 10:00 AM  
bpi@agric.state.pa.us

ORIGINAL: 2210

**bpi**

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**From:** mkiv [mkivghl@usnetway.com]  
**Sent:** Tuesday, June 29, 1999 3:33 PM  
**To:** bpi@agric.state.pa.us  
**Subject:** - Increased Fee Proposal

I would like to comment on the fee increase especially for Pesticide Business Licenses, Commercial Applicator and Registered Technicians.

We feel that these proposed increases are out of line with normal rising costs. The cost under this schedule would escalate over 300% in some cases! We certainly wouldn't be able to justify such a huge increase to our customers. A small increase we can live with.

Thank you,

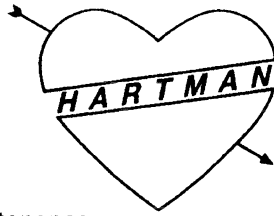
Michael Kravitsky IV  
General Manager  
Grasshopper Lawns Inc.

2005 JUN 29 3:33 PM  
MAIL ROOM

Joseph M. Hartman  
84-1241

1160 Colonial Ave.  
Roslyn, PA 19001

ORIGINAL: 2210



Maintenance  
Design

Fertilization

LANDSCAPING

Sodding  
Seeding

6/29/99

RECEIVED

JUL -1 1999

Dear Mrs. or Mr.

DEPT OF  
INDUSTRY

I think the fee increase is  
to high + unfair. I'm a small  
operation + to raise it from \$55.-  
'Pest. Bus. Lic. + Commercial Cert" to  
\$190.- a year. This is an  
Increase of 345%. Can you  
Please Re-consider increase for the  
sake of the small Business of  
Pa.

Sincerely,

Joseph M Hartman

ORIGINAL: 2210

bpi

**From:** Jeff Gilbert [bugman@cvn.net]  
**Sent:** Tuesday, June 29, 1999 6:59 AM  
**To:** bpi@agric.state.pa.us  
**Subject:** - Increased Fee's

What's in it for us ??? As an owner of a Pest Control Company, I demand that all my men have a commercial license. A registered technician will not cut it here. From \$ 30.00 to \$ 90.00 is one hell of an increase. I would vote for an increase from \$ 30.00 to say \$ 50.00.

In this age of E-mail and computers, it should not be that hard for the state to send each certified applicator a training update at least twice per year. Now, we get a thing with your license that say's, you need 3 credits in Cat. 11 by 9/ 2001. But, if you go to " this meeting" you will get a ton of credits. What's a ton ??? How do we know what points were given, or if given at all ?????? This has long pissed me off..... Now it's September, and one of my men gets a note saying, Opps, you forgot to go to meeting so and so and you need 3 credits in Cat !@#\$ in 30 day's.....

You must also understand, that the quality of a lot of these meetings SUCK.....and the only reason men go, is for the credits. As an owner of a small company, and most of us are.....it costs us a mint in lost production. In our business we charge \$ 2.00/min. for professional time. Ad that up times an 8 hr. day....

I hope you can see my concerns from an ownership standpoint...

Thanks for the chance to express my views.  
Jeffrey C. Gilbert  
Gilbert's Professional Pest Control, Inc.  
Carlisle, Pa,. 17013

RECEIVED  
2006 JUN 29 11 09 AM  
6016 WY 5-03112

*6018*  
bpi

**From:** Charlie Oster [rainmaker@shol.com]  
**Sent:** Tuesday, June 29, 1999 9:31 AM  
**To:** bpi@agric.state.pa.us  
**Subject:** Increased Fees

2000 SEP -5 AM 9:00

Revision 10/1/99

Sir,

After receiving the latest copy of Pesticide Highlights I must respond to the article " Increased Fees Proposed".

The article states that the "Department has responded to the requests to provide increased services to the citizens of the Commonwealth". Why then do the Business License holders and Applicators have to bear the increased cost? Does Penn State really need the support of PDA for educational materials? Do not all universities do research on ground water, and pesticide usage on agricultural commodities? The article refers to the citizens of the commonwealth numerous times, but the citizens of the commonwealth are not being asked to cover the increase, only the business and applicators.

It seems that the PDA is using citizens as an end to justify the means. If an increase is warranted why not make it across the board, equal for all? Better yet, why not REDUCE YOUR OVERHEAD, OR EXPENSES? An increase in commercial licenses X4 and an increase in public X2? An increase in Commercial certification X3/year and an increase in public X3/3years, private X3 / 3 years? Do the math, who's covering the costs?

Why does anything that has to do with the government not a gradual thing. Fees have not increased in ten years, now all of a sudden **X4!** WHY. Are there more commercial licenses, I'll bet there is, thats where the money is so thats who gets the increases. Are the FARMERS OF THIS STATE COMMERCIAL OR PRIVATE? We can see where their lobby monies are spent.

Why not license all the citizens of the commonwealth? They can apply almost everything that we as applicators can. After all, as the article stated, "Increased Services To the Citizens", lets let them pay. Just think of the revenue that would create.

6/29/99



ORIGINAL: 2210

**bpi**

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**From:** WJRittp@aol.com  
**Sent:** Monday, June 28, 1999 5:08 PM  
**To:** bpi@agric.state.pa.us  
**Subject:** - Increased Fees Proposed

I am writing to respond to the request for comments in the recent PA Pesticide Highlights. If a fee increase is necessary because of increased costs, we should all accept it willingly. However, I don't understand the special-interest group status of public and private applicators. All applicators contribute equally to costs, so we should all equally share the fee burden  
Thank you,  
Warren A. Jacobs, Jacobs Tree Surgery Inc, 252A Fulmer Rd.,  
Perkiomenville,  
PA 18074

2000 JUN 28 AM 5:00  
RECEIVED

**bpi**

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**From:** RUSTICMEADOWS [RUSTICMEADOWS@email.msn.com]  
**Sent:** Monday, June 28, 1999 5:16 PM  
**To:** BPI@AGRIC.STATE.PA.US  
**Subject:** PROPOSED FEES

I JUST REVIEWED THE PROPOSED FEE INCREASES FOR PESTICIDE APPLICATORS, AND I OPPOSE ANY SUCH INCREASE. I OWN A CAMPGROUND AND CURRENTLY HAVE MY SWIMMING POOL AND PARKS/SCHOOLS CERTIFICATION AND THE COMMERCIAL BUSINESS LICENSE. BUSINESSES SUCH AS MINE ARE REQUIRED TO HAVE THESE LICENSES/CERTIFICATIONS EVEN THOUGH ANY SUCH APPLICATIONS DO NOT GO BEYOND OUR IMMEDIATE PROPERTY. BECAUSE THE PESTICIDE APPLICATIONS DO NOT GO BEYOND OUR PROPERTY WE DO NOT EARN ANY INCOME AS A RESULT OF THESE LICENSURES. YET I WILL HAVE TO PAY AS MUCH AS TERMINIX OR BOB'S BUG BE GONE, COMPANIES THAT DO EARN INCOME AS A RESULT OF THE LICENSES AND CERTIFICATIONS. THE NEW FEES WILL BE ROUGHLY A 250% INCREASE, AND ITS AN INCREASE THAT CANNOT DIRECTLY BE PASSED ONTO A CUSTOMER. WHILE I UNDERSTAND HOW YOU JUSTIFY THE INCREASES, I DO NOT AGREE THAT SUCH A LARGE INCREASE IS WARRANTED ALL AT ONCE (IF I TRIED A 250% RATE INCREASE, I'D BE OUT OF BUSINESS) AND I BELEIVE THE DEPT SHOULD MAKE A PROVISION THAT DISTINGUISHES SINGLE PROPERTY APPLICATORS SUCH AS CAMPGROUNDS, MOTELS ETC., FROM MULTI PROPERTY APPLICATORS SUCH AS TERMINIX WHO MAKE THEIR LIVING WITH SUCH APPLICATIONS.

SINCERELY,

KARL SCHMIDT

6/29/99

June 28, 1999

Spring-Green Lawn Care  
1219 Million Dollar Highway  
Kersey, PA 15846

PA Department of Agriculture  
Bureau of Plant Industry  
Division of Health & Safety  
2301 N. Cameron Street  
Harrisburg, PA 17110-9408

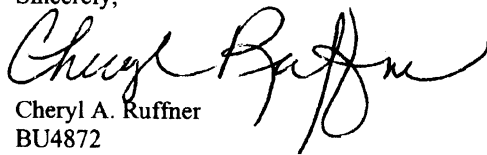
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2001 SEP -5 AM 9:03

To the Bureau:

This letter is in response to the article "Increased Fees Proposed" in the PA Pesticide Highlights. It is a tremendous increase from current fees to proposed fees for licensed pesticide applicators. Note, I mention licensed pesticide applicators. There are several lawn and landscape businesses in the St. Marys area currently applying pesticides without proper licensing, without any fees. It would do the state well to catch up with those individuals to supplement costs instead of always taxing those that are willing to conform. The state implemented a pesticide department for regulation with licensing, but, never implemented enough of a policing force to follow through. The Department depends on licensed applicators to "snitch" on others not conforming. We have businesses to tend to, we shouldn't be worried about turning in our competition.

I would be most happy to discuss this with any one of your representatives at any time.

Sincerely,



Cheryl A. Ruffner  
BU4872  
Applicator # 827230

cc:  
Michael Zeller  
Gregory Burns  
Honorable Representative Dan Surra  
Honorable Governor Thomas Ridge

**CONCRETE SPECIALISTS**  
1219 Million Dollar Hwy. #108  
Kersey, PA 15846  
Telephone (814) 781-7972

**RELIABLE RENTAL  
TOOLS & EQUIPMENT**  
1219 Million Dollar Hwy. #109  
Kersey, PA 15846  
Telephone (814) 781-7972

**SPRING-GREEN LAWN CARE**  
1219 Million Dollar Hwy. #110  
Kersey, PA 15846  
Telephone (814) 834-9330

ORIGINAL: 2210

**bpi**

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**From:** D. M LISTER [dirk.donna@juno.com]  
**Sent:** Monday, June 28, 1999 5:59 PM  
**To:** bpi@agric.state.pa.us  
**Subject:** - RESPONSE

THIS E-MAIL IS IN RESPONSE TO THE NEWSLETTER WE JUST RECEIVED CONCERNING CHEMICAL SPRAY FEE INCREASES. I THINK THIS FEE HIKE IS TOTALLY UNFAIR. WHAT ABOUT ALL THE LAWN MOWING BUSINESSES IN YORK COUNTY THAT ARE SPRAYING CHEMICALS WITHOUT A LICENSE. IF THE LAW WAS ENFORCED ON THEM, YES, I COULD UNDERSTAND IT. BUT, WE WHO DO EVERYTHING LEGALLY BY TAKING THE CLASSES AND PAYING OUR FEES ARE THE ONES WHO GET HURT. WE DO NOT MAKE OUR MONEY BY SPRAYING - BUT, THIS IS THE PRICE WE PAY. THANKS ALOT.

D & D MOWING SERVICE

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RECEIVED  
JUN 29 1999  
10 51 AM EDT

ORIGINAL: 2210

**bpi**

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**From:** Carol [Carol.W@ncx.com]  
**Sent:** Monday, June 28, 1999 5:10 PM  
**To:** bpi@agric.state.pa.us  
**Subject:** - New fees for Pesticide program

I would very much like to comment on the new proposed fees listed in the PA. Pesticide Highlights June 99 flyer. Are you trying to eliminate all small business or just small business landscapers? Our profit margin is already so low it is ridiculous. We haven't raised our rates in 10 years either. We just keep looking for ways to cut back on expenses. Now this! Why don't you spend time going after all of those "landscapers" who are not at all licensed and are doing the same work and getting cash, tax free, license free, government paper work free, rules and regulations free etc. You get the picture. Raise the extra money by fining these people and leave the honest tax paying, law abiding, legitimate landscapers alone for awhile. While you are at it, why don't you get rid of that ridiculous sales tax imposed on us also. This also makes us not competitive with all those guys running around in pick up trucks doing the same jobs. THESE INCREASES ARE BEYOND WHAT YOU CALL AN INCREASE, WHEN YOU ARE TRIPLING AND QUADRUPLING OUR FEES. EXACTLY, WHAT IS IT WE GET IN RETURN FOR THESE FEES? I SURE WISH I COULD COME UP WITH AN IDEA WHERE I CAN HAVE PEOPLE PAY ME MONEY ON A REGULAR BASIS AND GIVE THEM NOTHING IN RETURN. REMEMBER, MOST LANDSCAPERS ARE SMALL FAMILY OPERATED BUSINESSES WITH A HANDFUL OF EMPLOYEES. IF YOU HAVE SOMEONE WHO WOULD LIKE TO BUY ME OUT, JUST LET ME KNOW. I DON'T KNOW HOW MUCH LONGER I CAN AFFORD TO BE IN THIS BUSINESS. CAROL J.  
WESTON, PRESIDENT  
ERNIE  
WESTON LANDSCAPING, INC.

RECEIVED  
2006 JUN 29 09:08

ORIGINAL: 2210

June 28, 1999

2001 SEP -5 AM 9:03

REVIEW COMMISSION

PA Department of Agriculture  
Bureau of Plant Industry  
Division of Health and Safety  
2301 north Cameron Street  
Harrisburg, Pennsylvania 17110-9408

To Whom It May Concern:

Reference the Pesticide Advisory Board proposal to adjust (upward by 300 to 400%) fees charged for various pesticide program related licenses, as reported in the June 1999 Pennsylvania pesticide highlights newsletter.

My company is a sole proprietorship with but one employee -- me! If you increase, for example, the Commercial license yearly fee from \$25.00 @ year to \$100.00 @ year, the same that a business with hundreds or thousands of employees, this is a financial burden and handicap. In order.

I propose a graduated fee structure for all related fees --license, certification, and registration.

If my fees are increased more than 10%, I will be forced to operate underground, and therefore not pay **ANY** fees -- this i **WILL** do.

Sincerely,

Anonymous

**RECEIVED**

**JUN 30 1999**

**BUREAU OF  
PLANT INDUSTRY**

ORIGINAL: 2210

**Scott, David**

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**From:** scott r. chambers [viking@uscom.com]  
**Sent:** Monday, June 04, 2001 6:01 PM  
**To:** Dave Scott  
**Cc:** LCAP Jeanie Crowl  
**Subject:** LCAP info.



Card for scott r.  
chambers

Hi Dave,

Thank you very much for the letter about PDA and what is going on! If we have any input or information for you after the meeting, we'll be in touch. Personally, There doesn't seem to be much in the way of changes in fees, and these increases might actually be a good thing for the reputable businesses. I really appreciate your time and effort and keeping LCAP up to date. Take care and I'll talk to you later. Thanks Again, Scott Chambers

2001 SEP -5 AM 9:03  
REVIEW COMMISSION

## Scott, David

---

**Full Name:** Scott Chambers  
**Last Name:** Chambers  
**First Name:** Scott

**Other Address:** P.O. Box 6215  
Wyomissing, PA 19610

**Business:** 610-678-5599  
**Mobile:** 610-780-6279  
**Business Fax:** 610-927-0790



461 Hemlock Road  
Flourtown, PA. 19031

Jan. 11, 2000

Department of - the - Bureau of Plant Industry  
Division of Health + Safety  
2301 N. Cameron Street  
Harrisburg, Pa. 17110-9408

Dear Sir or Madam,

I have in front of me a copy of Penna.  
Pesticide Highlights June 1999.

Your fee proposal increases are horrible,  
to say the least.

Why don't you go after all the low  
breakers out there that do not have a  
pesticide license? Perhaps because it's  
always easier to go after those of us that  
are signed into system and follow the rules.

You are vague as to when your last  
increases were. You say some in 1973, some  
nearly 10 years ago. That is a sixteen

② year difference (1973-1989). Do clear next time.

The green industry has been under great strain in the past decade. Some examples are; sales tax on services which started in 1991 (which creates competition with those who do not collect tax),

50% hikes in registration fees on trucks in 1998, no reliable help due to a good economy and low unemployment, terribly sharp increases in health care premiums (which is an item people in government haven't got a clue, since your health care costs are taken care of by me the taxpayer, may I add?)

I could see maybe \$5.00 or \$10.00 increase added on to current fees, but don't give me an ulcer with your proposed hikes. Enough is enough. Or after the low breakers who do not have a license.

③ Learn to live within your means,  
and stop making it so difficult  
for business to turn a profit.

If these increases go through, you  
are mocking us all for being honest.  
Cut the nonsense, get on a tight  
budget and wake up. This is a disgrace.

Your proposed increases are way over  
inflation for time periods (1973 to  
1999) (1989-1999). Inflation  
ran at 490-590% for such periods. As  
mentioned earlier in letter, you are  
Vague as to when fees were exactly  
raised. You truly take us for  
a bunch of idiots with June 1999 Article.

We, as Penna. businesspeople are fed up.  
Stop working against us. Please reply.  
Stephania Birdan

ORIGINAL: 2210



COMMONWEALTH OF PENNSYLVANIA  
DEPARTMENT OF AGRICULTURE  
BUREAU OF PLANT INDUSTRY

2000 FEB 17 10 08 AM

Date: February 17, 2000  
To: Jay Howes, Director of Policy Development  
Agricultural and Rural Affairs Committee  
From: John Tancelosky, Chief, Division of Health and Safety *JAC*  
Bureau of Plant Industry  
Subject: Registration of Biocides  
Reference: Timothy Keister of Pro Chem, letter dated 1-25-2000

By definition, biocides such as those produced by Pro Chem are covered by the "Pennsylvania Pesticide Control Act of 1973" Act of March 1, 1974, P.L. 90, No. 24 3P.S. 111.21-111.61 (1987) §4 (31) "Pesticide" means any substance or mixture of substances intended for preventing, destroying, repelling or mitigating any pest, and any substance or mixture of substances intended for use as a plant regulator, defoliant, or desiccant. The registration of every pesticide to be distributed in the Commonwealth is required in § 5.1 of the Act.

The fees for registration set in the Act were adjusted in 1991 through the regulation process. § 37.1 of the Act provides the Secretary the authority to change the fees as stated in the Act, through the regulatory process as provided for in the "Regulatory Review Act". §37.1 of the Pesticide Control Act states in part; "If the revenues raised by fees, fines, and civil penalties imposed under this act are insufficient to meet the expenditures for the administration and enforcement of this act over a two year period, the secretary shall increase those fees by regulation so the projected revenues will meet or exceed projected expenditures." We have reached the point where projected revenues will be unable to support the pesticide program.

Biocides are currently more stringently controlled in some of the other states including some of our neighbors, where applicator certification is required to use these products. The Certification Training Assessment Group (CTAG) working with EPA on the national level has proposed changes in the federal laws, which would require certification and continuing education for anyone who applies pesticides as part of their occupational duties. If this recommendation is accepted, Pennsylvania would need to require certification for the use of these products.

If I can be of further assistance to your committee please contact my office.

Cc; Lyle Forer  
Gwen Bower

2301 NORTH CAMERON ST.  
HARRISBURG, PA 17110-9408  
717-787-4843  
FAX: 717-783-3275



ORIGINAL: 2210

## Service Feed & Supply, Inc.

1652 Main Street • P.O. Box 188, Cardiff, MD 21024  
Phone: (410) 452-8444 • Fax: (717) 456-5719

December 30, 1999

Bureau of Plant Industry  
Division of Health and Safety  
2301 N. Cameron Street  
Harrisburg, PA 17110-9408

Attn: David Scott

Mr. Scott:

I wanted to let you know my thoughts regarding the proposed rate increases for pesticide licenses. I think a gradual increase in fees over a five or six-year period would be more palatable with the industry. As to funding of programs from this fee, this should be looked at. These fees should be used for license programs not for public programs, management programs, recycling or Chemsweep. These programs are beneficial, but some other source of income should be used to fund them. A suggestion is that since these are public programs, use public money to fund them.

As far as license programs, I believe the private program needs to be changed, improved and be made more creditable than what it is. Believe me, the private applicator treats it as quite easy and not very beneficial. The industry treats it as another government burden that they are forced to deal with. I grant the program is not an easy one to operate, but we need to be aware of the present economic, political and social environment we are in today.

I am interested in further discussion on this issue, please call me at 717-456-7433.

Sincerely yours,

*Service Feed & Supply, Inc.*  
*Marlyn G. Flaharty, President*

Marlyn G. Flaharty